

Home Selling Checklist

It can really pay off to put some elbow grease into preparing your home for sale. Even in a hot seller's market, it is important to present your home at its best so that you can receive top dollar from interested buyers. This way, after you sell, you will have peace of mind knowing that you did everything you could to get the maximum value for your home.

If you are unsure where to start, consult with one of our professional Realtors. They can use their experience and knowledge to help you determine which improvements will be worth it for your market.

TIDY UP THE GROUNDS

- CLEAN PORCH
- ORGANIZE GARAGE & OUTDOOR STORAGE AREAS
- KEEP LAWN TRIMMED & EDGED
- REMOVE REFUSE FROM YARD

FIRST IMPRESSIONS

- SCRUB FRONT DOOR CLEAN
- PAINT DOOR IF NECESSARY
- PAINT, FIX OR WASH RAILINGS
- PAINT, FIX OR WASH STEPS

HOUSE EXTERIOR

- PAINT IF NECESSARY
- REPAIR SCREENS
- REPAIR WINDOWS
- CLEAN EXTERIOR PLUMBING & HEATING UNITS

DE-CLUTTER INTERIOR

- EMPTY ROOMS OF CLUTTER
- STORE OR SELL UNNECESSARY
& DAMAGED FURNITURE
- KEEP ALL STEPS & HALLWAYS CLEAR OF HAZARDS

CLEAN, SPOTLESS, & FRESH

- CLEAN CLOSETS
- CLEAN CARPET IF NECESSARY
- REPLACE CARPET IF NECESSARY
- CLEAN BATHROOMS
- CLEAN KITCHEN & APPLIANCES

TOUCH UPS

- REFINISH CABINETS IF NECESSARY
- REFINISH WOODWORK IF NECESSARY
- FILL LIGHT SOCKETS WITH BULBS

REPAIRS

- REPAIR BROKEN APPLIANCES
- REPAIR LEAKS IN PLUMBING
- REPAIR LEAKS IN HEATING

SHOWTIME

- REMOVE PETS OR PUT THEM IN CAGES
- TURN ON ALL THE LIGHTS
- OPEN DRAPERIES DURING THE DAY
- CLOSE DRAPERIES DURING THE NIGHT
- AVOID BEING PRESENT AT THE SHOWING

INTERESTED BUYERS

- DON'T DISCUSS ANYTHING CONCERNING THE SALE WITH AN INTERESTED BUYER.
- LET YOUR REALTOR® DISCUSS PRICE, TERMS, POSSESSION, AND OTHER FACTORS WITH THE CUSTOMER.

- THEY ARE EMINENTLY QUALIFIED TO BRING NEGOTIATIONS TO A FAVORABLE CONCLUSION.

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